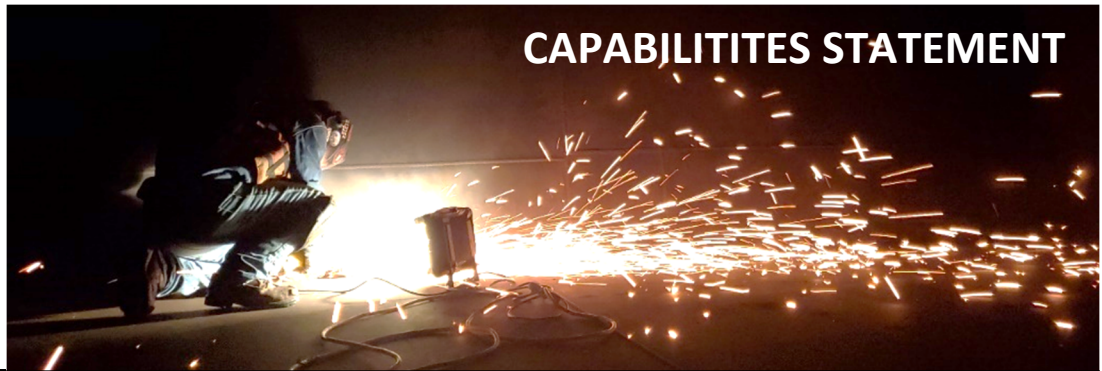




CAPABILITITES STATEMENT



METAL FABRICATION WELDING DECK PLATING WATERJET CUTTING MARINE PAINTING

Zamalloa Industries (Sea Technology Construction) is a family and minority-owned business established in 2009. Our mission is to provide custom metal solutions through partnership and innovation. We are proud to serve a diverse array of clients, from the marine industry to local DIY artists. In addition, hablamos español!

CERTIFICATION:

- MBE – M5M0023421
- DBE – D5M0032421
- SDB - Small Disadvantaged Business

UEI: NGHDGPU486Y8

DUNS: 093-641-801

CAGE CODE: 1KAU6

NAICS CODES:

- 332312
- 238130
- 238320
- 331210
- 332313
- 332996
- 336611
- 238190
- 238390
- 332311
- 332812
- 332999
- 811310

EMR: 1.0

MEMBERSHIPS:



CORE COMPETENCIES

- US Coast Guard Certified Welders
- SCP Certified Fire Watch
- Specialized in accurate deck plating with various material types.
- Materials we work with: aluminum, mild steel, copper-nickel, stainless steel, Corten steel, NOMEX, and rebar.
- Sandblasting
- Marine painting
- Work in confined spaces
- Waterjet cutting: an envelope of up to 10' L x 5'2" W x 10" H, linear position accuracy of +/- 0.003" (+/- 0.076 mm) on stainless steel, aluminum, fiber glass, glass, ceramic, plastic, synthetic materials, etc.
- Vessel types we have worked on: Carriers, cruisers, tugboats, barges, ferries, fishing boats
- Experienced Prime Contractor managing highly specific subcontractor skills

DIFFERENTIATORS

- Prepared to work over water
- Customized and precisely fabricated paneling for walkways.
- Tailor-made staging for safe working conditions in difficult to reach places.
- Hands on from inception to installation in both repair and new build projects.
- Family-owned small business allowing for direct and personalized communication with clients.
- Ability to work with both English & Spanish speakers – Bilingual

309 South Cloverdale Street, Suite E-15, Seattle, WA 98108 | www.zamalloa.com

Jaz Zamalloa, Owner & President
(206) 369-9007
jaz@zamalloa.com

Melina Zamalloa, Vice President
(206) 678-4083
melina@zamalloa.com

Diego Zamalloa, Program Manager
(425) 414-6053
diego@zamalloa.com

Custom privacy screen for an outdoor hot tub cut by waterjet.



FEDERAL

STATE

MARINE

COMMERCIAL

GENERAL CONSUMER

PAST PERFORMANCES

FEDERAL – Dept. of Defense - US Navy

- Vessel types: Carriers, Cruisers
- Metal repair, labor, transport, new fabrication, installation
- Foundation modification customized to receive specialized equipment.

STATE

- WA Dept. of Transportation – Ferries 2008 – 2018: Design, fabrication, and installation of new deck floor plating using a waterjet machine & our precise measuring technique.
- Installation of non-skid stairs.
- University of Washington research vessel - 20013: Deck plating and grating

MARINE

- Oil barges: Fabrication, repair, & installation within US Coast Guard & ABS standards. Construction of pipeline for pressurized system, marine painting with environmental safety measures & Coast Guard regulations.
- Tugboats: Winch, hitch, housing, various features installed to customize each tug for their specific duties. Foundation, Installation, removal, repair.
- Fishing Boats: Repair work & installation to Coast Guard standards. Ex: Work in tandem with electrical and H/Vac to help with foundational work for their equipment.
- Docking & Mooring: New cleats, attachments, gangway fabrication, equipment racks, grated walkways.
- Custom safety staging for vessels: Allows for working safely at heights in difficult to reach areas

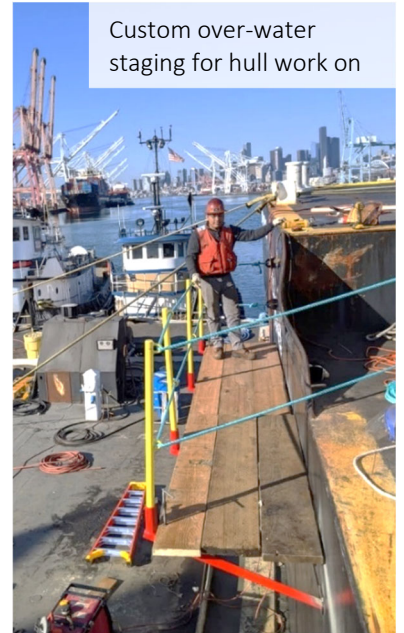
COMMERCIAL

- Coverings: Custom design, fabrication, & installation of steel frame coverings.
- Waterjet Cutting: Knife blanks, raw pieces for manufacturing, signage/branding, stencils, etc.

GENERAL CONSUMER

- Customized metal-frame covering for residential backyard
- Adjustments for gym equipment
- Unique tool parts
- In-shop welding of furniture, trailers, equipment.
- Fire pit/fireplace
- Name plates

Custom over-water staging for hull work on



Custom covering for a restaurant in Georgetown, Seattle.



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